
Statement of the Case

On December 29, 2008, the Florida Agency for Workforce Innovation (“FAWI”) received an application from Tampa Ship, LLC, (“the Employer”) requesting temporary labor certification for 120 welders from April 1, 2009, through February 1, 2010. See AF 506-07.1 The Employer described the job’s duties as using “hand-welding, flame-cutting equipment” to weld or join metal components, to fill holes, indentions or seams, or to fabricate metal products. AF 506. The Employer also required that workers have two years of experience in the job offered. AF 506. The Employer included with the

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1 Citations to the 545-page Appeal File will be abbreviated “AF” followed by the page number.
application, *inter alia*, its statement of temporary need based on a one-time occurrence. AF 261-62. According to the Employer’s statement, it purchased a new shipbuilding and repair company (“TBSR”) on December 1, 2008. As part of the purchase, the Employer agreed to use its resources to complete TBSR’s pre-existing construction projects. Concurrently, the Employer also entered into new contracts for vessel construction and repair projects lasting through 2010. Between TBSR’s commitments and the growth resultant from its new construction projects, the Employer needed new employees. It hired 367 new workers, but deemed this number insufficient to meet all its obligations. The Employer claims that the purchase of TBSR and its new construction obligations have combined to create the need for temporary workers. Specifically, the Employer stated that its “need arises during the height of production, when three vessels will be constructed simultaneously, from the 2nd quarter of 2009, to the 1st quarter of 2010.” In support of its need statement, the Employer submitted, *inter alia*, copies of its Use Agreement (“Agreement”), which details its allocation of resources for completing TBSR’s projects, and a Vessel Construction Contract (“Contract”). AF 510-22, 531-43.

After submitting its application, the Employer underwent supervised recruitment of U.S. workers, and FAWI transmitted the application to the Department of Labor’s Employment and Training Administration (“ETA”). *See* AF 466-502. On February 11, 2009, the CO issued a *Request for Information* (“the RFI”). In issuing the RFI, the CO relied upon Training and Employment Guidance Letter (“TEGL”) No. 21-06, Change 1, Attachment A, Section V.B (June 25, 2007). *See* 72 Fed. Reg. 38,621 (July 13, 2007). In the RFI, the CO identified several deficiencies requiring remedial action that are relevant to this appeal. AF 461-65. First, the CO found that the Employer “did not submit supportive documentation that justifies its temporary need for alien labor certification” or “adequately explain the nature of the temporary need.” AF 463-64. Accordingly, the CO directed the Employer to submit a more detailed statement of temporary need along with:

1. **Signed work contracts clearly** defining the services to be performed and also showing that the work will be performed for each month during the requested period of need and on ETA FORM 750, Part A, Item 18b., AND names and telephone numbers of clients with whom the employer is contracting for the performance of work under this petition OR annualized and/or multi-year work contracts or work agreements supplemented with documentation specifying the actual dates when work will commence and end during each year of service and clearly defining the services to be performed for each month during the requested period of need on the ETA Form 750, Part A, Item 18b., AND names and

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2 The Employer filed five applications for certifications in various occupations. In the Appeal File, a copy of the ETA Form 750 the Employer filed requesting certification of 80 ship fitters follows the welder application. *See* AF 508-09. Likewise, the cover letter the Employer submitted with its ship fitter application precedes the original application materials. AF 503. The statement of temporary need filed in support of the Employer’s ship fitter application appears with the Employer’s application materials. AF 544-45. The statement filed in support of the welder application first appears with the materials submitted in response to the Certifying Officer’s *Request for Information* at 261-62.

3 Technically, it appears that the Employer did not exist prior to the purchase. *See* AF 275.

4 The parties named in the Agreement are TBSR and Galliano Marine Services. Though none of the documentation makes clear the identity and role of Galliano Marine Services, the documentation suggests a connection with TBSR’s purchaser, and therefore indicates that Galliano Marine is the Employer’s predecessor. The parties here appear to have no disagreement about the parties to the Agreement.

5 The FAWI transmittal form the CO included in the application is not the FAWI transmittal form for the Employer’s welder application. AF 466.
telephone numbers of clients with whom the employer is contracting for the performance of work under this petition:

AND

2. **Complete payroll reports** for a minimum of one previous calendar year that identifies [sic], for each month and separately for full-time permanent and temporary employment in the requested occupation, the total number of workers or staff employed, total hours worked, and total earnings received. Such documentation must be signed by the employer attesting that the information being presented was compiled from the employer’s actual accounting records or system. The employer must also submit the documents it utilized to generate the payroll reports.

AND

3. **An IRS form W-2 for each permanent and temporary worker** employed during 2007/2008 as identified by the employer’s previously submitted payroll and staffing summary chart.

AF 463-64.

Second, the CO found that the Employer violated TEGL No. 21-06, Change 1, Attachment A, Section IV.G.3:

The employer denied employment for applicant [name omitted] as stated in the recruitment report dated 01/28/2009 “Interviewed 1/28/2009, no shipyard experience.” However, in the ETA 750 Item 14 (Experience) Item 15 (special Requirements) it makes no mention as to the requirement of having 6 months [sic] shipyard experience. It does state that the applicants must have 2 years Shipfitters [sic] experience which based on the [applicant’s] resume; there is over 2 years of experience.

AF 465. The CO requested that the Employer submit a detailed recruitment report that, *inter alia*, explains “the lawful job-related reason(s) for not hiring each U.S. worker.” AF 465. The CO also instructed the Employer to “re-contact any applicants that qualify for the position based on the requirements listed on the ETA Form 750 or give lawful job related reasons for rejection.” AF 465.

On February 20, 2009, the Employer submitted multiple documents in response to the CO’s RFI. AF 260-460. These documents included, *inter alia*, a recruitment report, a modified application, the aforementioned statement of temporary need, and reports indicating that the Employer is scheduled to deliver five barges between the third quarter of 2009 and the fourth quarter of 2010. AF 267, 263-64, 261-62, 273-74. The recruitment report indicates that, following January 28, 2009, interviews, the Employer rejected two applicants due to their lack of shipyard experience. AF 267.

On March 13, 2009, the CO denied the Employer’s application on several bases. AF 254-59. First, the CO found that the Employer failed to recruit “U.S. workers according to DOL policy.” AF
In particular, the CO found that the Employer improperly rejected applicants for lacking “shipyard experience” because, while the Employer required two years experience “in the job offered” on the application, the job duties described in the application are not specific to shipyard welding. AF 257. Citing TEGL No. 21-06, Change 1, Attachment A, Section V.A.2.b, the CO also determined that the Employer improperly refused to hire “at least one of the U.S. workers” because he qualified for the position despite lacking “specific ‘shipyard’ experience.” AF 257. The CO explained that he possessed “more than the two years of the required experience.” AF 257. Second, the CO found that the Employer failed to provide documentation to establish a temporary need. AF 257-59. In particular, the CO found that, because the Employer stated that it was scheduled to deliver barges through the fourth quarter of 2010, the Employer’s period of need exceeded one year and was therefore not temporary. AF 259. Likewise, the CO found that the Agreement and the Contract “both indicated a period of need lasting more than one year.” AF 259. The CO also observed that the Agreement and the Contract did not correspond to the job title or job duties listed in the application, that the construction and delivery schedules were not specific to the worksite, job title, or job duties listed in the application, and that the Agreement’s term does not correspond to the dates of need listed in the application. AF 259. The Employer’s appeal followed.

Discussion

Jurisdiction

On December 19, 2008, the Department of Labor published new H-2B regulations that became effective on January 18, 2009. See 73 Fed. Reg. 78,020 (Dec. 19, 2008). These regulations create a right to BALCA review of the CO’s determinations on applications for non-agricultural temporary labor certification. 73 Fed. Reg. 78,020, 78,063 (Dec. 19, 2008). Previously, no such right existed. Rather, the CO’s decisions were advisory to United States Citizenship and Immigration Services (“USCIS”), an agency within the Department of Homeland Security (“DHS”), and employers who did not receive certification could continue to pursue visas after submitting “countervailing evidence” to USCIS. See 73 Fed. Reg. 78,045 (Dec. 19, 2008). In a departure from the previous procedures, the new regulations restrict BALCA’s review to the Appeal File and any legal briefs submitted by the parties. See 73 Fed. Reg. 78,063 (Dec. 19, 2008). Moreover, under the new regulations, an employer must have been granted certification from the Department of Labor before proceeding to USCIS. At the outset, the Employer argues that, despite the fact that the CO denied the Employer’s application after these regulations took effect, BALCA lacks jurisdiction to hear this appeal because the Employer filed the application before the regulations’ effective date. The Employer disputes whether BALCA has jurisdiction to entertain this appeal. Recently, in my decision in Callabero Contracting & Consulting LLC, 2009-TLN-15, slip op. at 11-13 (BALCA Apr. 9, 2009), I addressed the same argument. For the reasons stated therein, I find that BALCA has jurisdiction to hear the Employer’s appeal and reject the Employer’s contrary assertion.

Temporary Need

The CO erred in denying certification based on the documentation issues described in the final determination. Section 214(c)(1) of the Immigration and Nationality Act requires DHS to consult with “appropriate agencies of the Government” before granting an H-2B visa petition. 8 U.S.C. § 1184(c)(1). Pursuant to that charge, USCIS regulations require the petitioning employer to first apply to DOL for
temporary labor certification. Specifically, the regulation promulgated by USCIS for this purpose, 8 C.F.R. § 214.2(h)(6)(iii), provides:

(A) Prior to filing a petition . . . the petitioner shall apply for a temporary labor certification with the Secretary of Labor . . . . The labor certification shall be advice to the director on whether or not United States workers capable of performing the temporary services or labor are available and whether or not the alien’s employment will adversely affect the wages and working conditions of similarly employed United States workers.

Section 214.2(h)(6)(iii)(D) then empowers DOL to establish procedures for administering the temporary labor certification program. As such, it falls to DOL to determine whether the employer has demonstrated that it has a need for foreign labor that cannot be met by U.S. workers and that the need is temporary in nature. See ETA, Final Rule, Labor Certification Process for Temporary Employment in Occupations Other Than Agriculture or Registered Nursing in the United States (“ETA Final Rule”), 73 Fed. Reg. 78020, 78025 (Dec. 19, 2008). “The controlling factor continues to be the employer’s temporary need and not the nature of the job duties.” Artee Corp., 18 I. & N. Dec. 366, Interim Decision 2934, 1982 WL 190706 (BIA 1982); ETA Final Rule, 73 Fed. Reg. 78025-26; see also Global Horizons, Inc., 2007-TLC-1 (Nov. 30, 2006). It falls to an employer to demonstrate the temporary nature of its need. 8 C.F.R. § 214.2(h)(6)(ii)(B)(1).

With regard to what the Employer must demonstrate to establish a one-time temporary need, the regulation at 8 C.F.R. § 214.2(h)(6)(ii)(B) states:

(B) Nature of petitioner’s need. As a general rule, the period of the petitioner’s need must be a year or less, although there may be extraordinary circumstances where the temporary services or labor might last longer than one year. . . . [6]

(1) One-time occurrence. The petitioner must establish that it has not employed workers to perform the services or labor in the past and that it will not need workers to perform the services or labor in the future, or that it has an employment situation that is otherwise permanent, but a temporary event of short duration has created the need for a temporary worker.

Since the regulations provide no guidance as to precisely what documentation an employer should submit, ETA has published a list of Frequently Asked Questions (“FAQs”) to help guide applicants.³⁷

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³⁶ USCIS recently amended these regulations, and the changes took effect in January 2009. Section 214.2(h)(6)(ii)(B) now states, “The employer must establish that the need for the employee will end in the near, definable future. Generally, that period of time will be limited to one year or less, but in the case of a one-time event could last up to 3 years.” However, at the time of the filing of the application, the CO and Employer were operating under the previous version of the regulation, as quoted above.

³⁷ TEGL No. 21-06, Change 1, Attachment A, Section III.D.4, provides examples of supportive evidence justifying an employer’s temporary need but only provides examples pertaining to two of the need standards, seasonal and peakload. It provides no specific examples or guidance as to sufficient documentation for a one-time need.
Regarding the documentation required for establishing a one-time temporary need, the FAQs state, “Evidence that has been used in cases of one-time need includes contracts showing the need for the one-time services, letters of intent from clients, news reports, event announcements, and similar documentation.” See ETA, H-2B FAQs – Round II at 3, http://www.foreignlaborcert.doleta.gov/pdf/h2b_faqs_round2.pdf (last visited Apr. 30, 2009).

The CO’s finding that the Employer’s documentation is deficient because it lacks specific details corresponding to the job title or the job duties listed in the application does not support affirming the denial. Neither the regulations nor the TEGL require documentation to establish such specific details; the documentation need only support the petitioner’s theory as set forth in the statement of temporary need. See TEGL No. 21-06, Change 1, Attachment A, Sections III.D.3 & .4. Furthermore, the documents listed in the FAQs quoted above would not likely contain such details. For example, one would expect a shipbuilding contract to contain specifications and dates of performance; one would not expect it to contain details about the nature of the workforce the shipbuilder requires to deliver the ship. A purchaser likely has little concern about the particular types of laborers a shipbuilder will use during a given phase of construction and therefore has no reason to include such details in the agreement. In denying the certification because the documentation did not “correspond to” the job title and duties listed in the application, the CO appeared to question whether, in meeting its contractual obligations, the Employer required welders. It is unclear how the CO could seriously question whether welders are required for shipbuilding. Equally unclear is why the CO found significant the fact that the delivery schedules do not “correspond with” the worksite listed in the Employer’s application as, listing no worksite, they certainly do not conflict with the application. Ultimately, the documentation submitted need only establish that an event has created a need for temporary workers, and that this need will not exceed one year, except in extraordinary circumstances. Based on the record before me, I find that the Employer has established a temporary need for workers.

The CO’s finding that the dates of need do not correspond to the timeframes listed in the documentation also does not support affirming the denial. The CO appears to have reasoned that the barge-delivery dates and the agreements’ effective dates dictate the Employer’s dates of need. The Employer’s documentation addresses the source and nature of the temporary need. The exact dates of performance under the contracts logically need not mirror the dates of need. The precise period of time during which the Employer must supplement its permanent workforce within the larger period circumscribed by its contractual obligations remains a fluid business decision made by the Employer. Absent extraordinary circumstances, the Employer need only show that, in attempting to respond to the events set off by its purchase of the shipyard, it requires temporary workers for less than one year. In its application, the Employer listed a period of need between April 1, 2009, and February 1, 2010. This period is less than one year, and the documentation submitted supports the Employer’s stated period of need. Accordingly, I cannot affirm the CO’s denial on the bases for which he rejected the Employer’s documentation.

The Employer’s need clearly does not qualify under the first clause of 8 C.F.R. § 214.2(h)(6)(ii)(B)(1) because the Employer has employed shipyard workers in the past and will presumably employ them in the future. One might argue that the Employer should have categorized its need as peakload rather than one-time. See 8 C.F.R. § 214.2(h)(6)(ii)(B)(3). As the CO accepted the Employer’s classification as proper, I express no opinion on the propriety of the Employer’s categorization.
Recruitment

The CO correctly denied certification due to the recruitment issues described in the final determination. The Employer’s ETA 750 form required applicants to have a minimum of two years of experience in the job offered, and described how the position involves using “hand-welding, flame-cutting equipment” to weld or join metal components, to fill holes, indentions or seams, or to fabricate metal products. Ordinarily, an applicant qualifies for a job if she meets the minimum requirements specified in the labor certification application. See In re Bel Air Country Club, 1988-INAI-223, slip op. at 4 (BALCA Dec. 23, 1988) (en banc) (interpreting similar permanent labor certification regulations). An employer may not reject an applicant who meets the minimum requirements listed in the application only because she lacks experience in the duties the employer listed in the job description. Id. (citing In re Microbilt Corp., 1987-INAI-635 (BALCA Jan. 12, 1988)). However, by requiring experience in the job offered in Item 14 of the application, an employer may incorporate as a job requirement experience in the job duties described in Item 13. In re Latin American Enterprises, Inc., 2008-INAI-82, slip op. at 5 (BALCA Mar. 3, 2008). In the instant case, the Employer required experience “in the job offered” but failed to describe duties specific to shipyard welding in Item 13. Thus, the Employer was prohibited from rejecting applicants for lacking shipyard experience because the application did not require jobseekers to have such experience. The Employer nevertheless rejected two applicants due to their lack of shipyard experience, one of whom the CO properly found to possess two years of experience in the specific job offered, i.e., the job duties described in Item 13 of the Employer’s application. See AF 267, 257, 475. I therefore affirm the CO’s finding that the Employer improperly rejected two U.S. applicants, one of whom was qualified for the position.9

Affirming the CO’s finding raises another issue: is the Employer nevertheless entitled to partial certification? Since the CO denied certification on other grounds, his determination did not address this issue. Likewise, TEGL No. 21-06, Change 1, is silent on whether the CO should deny certification or reduce the number of opportunities certified by the number of qualified domestic applicants improperly rejected by an employer. Section V.A.2 states that the CO “shall determine whether to grant or deny temporary labor certification” based on whether “[q]ualified U.S. workers are available for the job opportunity.” By referring to the singular “opportunity,” the TEGL does not contemplate that an employer might improperly reject fewer qualified domestic applicants than, if hired, would have satisfied the employer’s temporary need. Although not applicable to the instant case, the regulation that will be codified at 20 C.F.R. § 655.32(f) permits the CO, in his discretion, to issue a partial certification “to ensure compliance with all statutory and regulatory requirements.” See 73 Fed. Reg. 78,062-78,063 (Dec. 19, 2008). Even if I could order partial certification, I would decline to do so under the facts of this case. The record raises doubts about whether the recruitment report accurately reflects the labor market for these job opportunities. In particular, the Employer advertised the position as “Shipbuilding Welder,” described specific shipbuilding duties in the advertisement’s body, and required two years of experience in the job duties described in the advertisement. AF 469. As discussed above, the application required two years of experience in general welding, and the Employer therefore could not have made hiring decisions based on the more restrictive requirements set forth in the advertisement. It

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9 The Appeal File does not contain the second rejected applicant’s resume, and it is not clear why. That the CO found that “at least one” rejected applicant possessed the requisite experience suggests that the CO could not determine whether the second qualified. See AF 257. It is unclear whether the CO could not make this determination because the Employer failed to supply a copy of the second applicant’s resume. Absent more information on the issue, I cannot find that the second rejected applicant qualified for the position.
is impossible to determine whether qualified U.S. workers did not apply for the position due to the more restrictive requirements listed in the advertisement’s body. Accordingly, I cannot determine that qualified U.S. workers were unavailable for the other opportunities offered by the Employer, and must affirm the CO’s denial of certification. See TEGL No. 21-06, Change 1, Attachment A, Section V.A.2.

In light of the foregoing, it is hereby ORDERED that the decision of the Certifying Officer is AFFIRMED.

For the Board:

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JOHN M. VITTOONE
Chief Administrative Law Judge